

# ALICE TANG

Speaker | Trainer | Financial Advisor



When it comes to building networks, many believe that you need to know a lot of people or spend a lot of time networking, but Alice Tang has proven otherwise. As a Vice President and Partner at a full service multi-generational full service financial planning firm in Oregon, a top female producer in the financial industry, and a sought-after speaker, she has built her business and success by focusing on creating and deepening relationships one connection at a time.

Originating from humble beginnings in Hong Kong, Alice quickly realized that relationships are the key to success as she watched her father build his business. As the first in her family to earn a college degree, Alice graduated from the University of London, where she met her husband, Horace. She immigrated to the U.S. without a network, family, or a community and started a career in financial advising.

After years of following the “tried and true” advice for networking and building a business, Alice realized it is not scalable, there are only so many hours in the day! So, she set out to create a system that is not only scalable but also has exponentially grown her network, business, and success ever since.

As an advocate for female professionals and helping the next generation succeed, Alice has unveiled her process to the world and now helps professionals catapult their success and that of their networks through her no-nonsense practical approach to building connections.